# Bond investor information

November 2024



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# **Financials Q3/24 reported** strong set of results across the board

€mn	Q3			9M				
	2023	2024	Change	2023	2024	Change		
Revenue	27,556	28,501	+3.4%	82,616	84,838	+2.7%	9M/23 benefitted from gains in asset sales e.g.	
Service revenues	23,258	24,127	+3.7%	69,025	71,700	+3.9%	Towers	
Adj. EBITDA AL	10,486	11,096	+5.8%	30,488	32,389	+6.2%		
Adj. EBITDA AL (excl. US)	3,695	3,851	+4.2%	10,606	10,975	+3.5%		
Adj. Net profit	2,268	2,335	+3.0%	6,114	7,051	+15.3%		
Net profit	1,924	2,957	+53.7%	18,823	7,027	-62.7%	Includes 3 cents tailwind	
Adj. EPS (in €)	0.46	0.47	+4.0%	1.23	1.43	+16.0%	of non-recurring EPS.	
Free cash flow AL <sup>1</sup>	4,688	6,189	+32.0%	11,789	15,126	+28.3%		
Cash capex <sup>1</sup>	4,062	3,601	-11.4%	13,243	11,946	-9.8%	Decrease in capex driven by TMUS. Ex US capex up	
Net debt excl. leases (AL)	96,923	92,474	-4.6%	96,923	92,474	-4.6%	by €0.1 bn	
Net debt incl. leases (IFRS 16)	137,128	128,723	-6.1%	137,128	128,723	-6.1%		

<sup>1</sup>Free cash flow AL before dividend and before spectrum investments. Cash capex before spectrum investment. Spectrum: 9M/24: €2424 mn 9M/23: €459 mn; Q3/24: €2,192 mn Q3/23: €203 mn. In this presentation the Group in 9M/23 is presented in accordance with the management view: certain key performance indicators in 2023 like revenue and adj. EBITDA AL are presented as if GD Towers still would be fully consolidated. This view is different to the consolidated financial statements of DT where GD Towers is treated as a discontinued operation. For more details, please refer to the back-up to this presentation, respectively the annual report of DT both available at

www.telekom.com/en/investor-relations.

#### **Balance sheet** leverage below guardrail

€bn	30/09/2023	31/12/2023	31/03/2024	30/06/2024	30/09/2024
Balance sheet total	302.5	290.3	295.2	296.0	288.6
Shareholders' equity	96.6	91.2	93.2	92.4	92.4
Net debt excl. leases (AL)	96.9	93.7	94.5	97.1	92.5
Net debt excl. leases (AL)/adj. EBITDA AL <sup>1</sup>	2.40	2.31	2.30	2.32	2.18
Net debt incl. leases (IFRS 16)	137.1	132.3	133.1	135.1	128.7
Net debt incl. leases IFRS 16/adj. EBITDA <sup>1</sup>	2.94	2.82	2.81	2.81	2.64
Equity ratio	31.9%	31.4%	31.6%	31.2%	32.0%

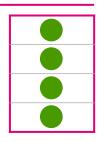
#### Comfort zone ratios

Rating: A-/BBB

Leverage ≤ 2.75x Net debt IFRS 16/Adj. EBITDA

25 – 35% equity ratio

Liquidity reserve covers redemptions of the next 24 months

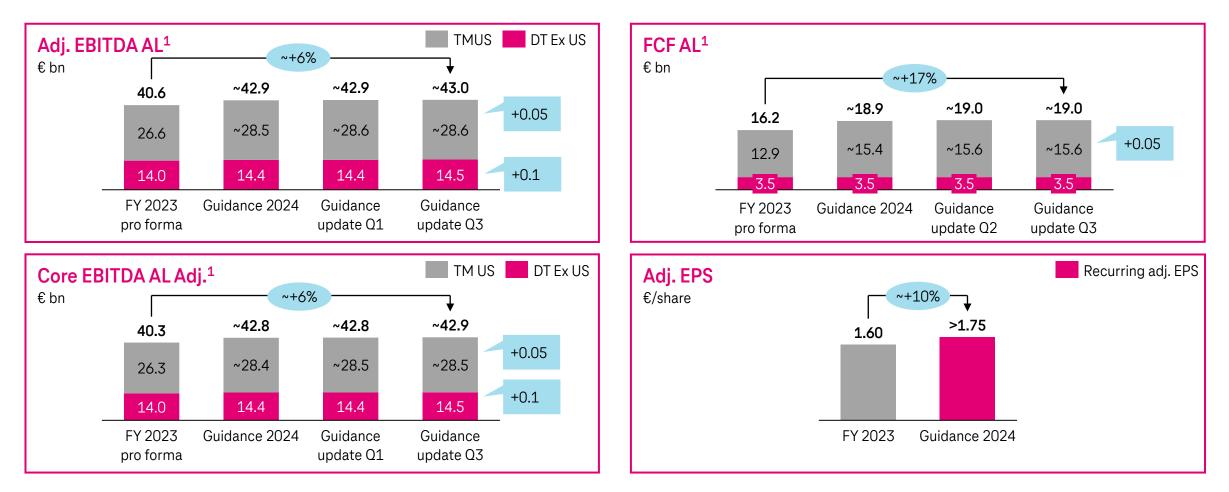


#### Current rating

Fitch:	BBB+	stable outlook
Moody's:	Baa1	NEW: positive outlook
S&P:	BBB+	stable outlook

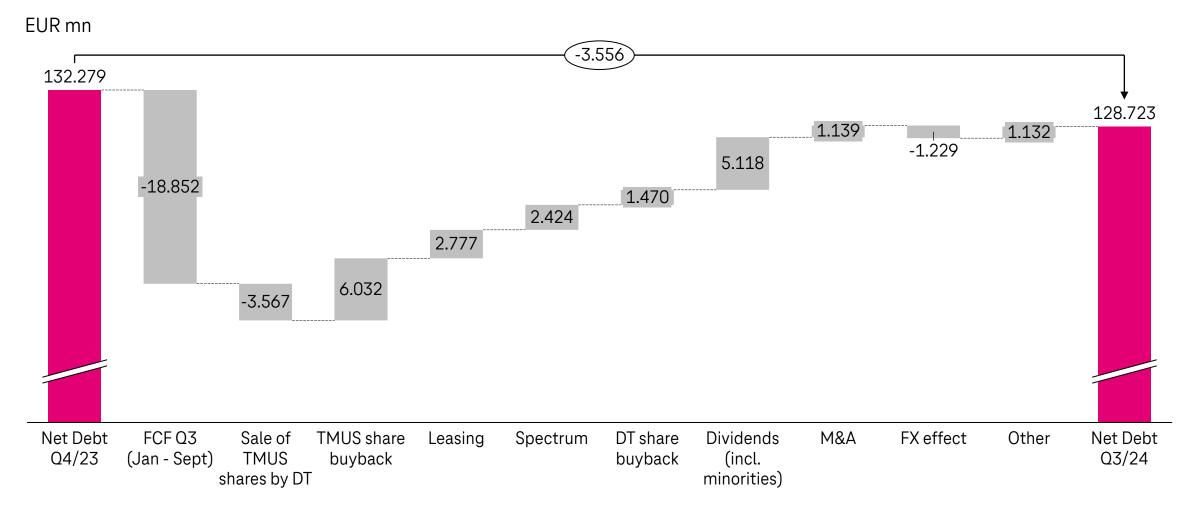
### Guidance 2024

#### EBITDA AL outlook raised for TMUS, DT ex US and DT group



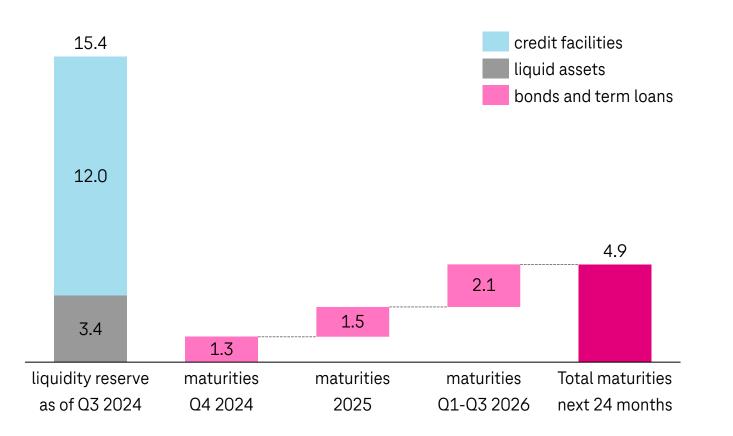
<sup>1</sup>TMUS guidance is based on midpoint of US GAAP guidance of US\$31.7 – 31.9 bn adj. EBITDA; of US\$31.6 – 31.8 bn Core adj. EBITDA and of US\$16.7 – 17.0 bn FCF. Guidance assumes a negative bridge of US\$-0.9 bn on adj. EBITDA and Core adj. EBITDA upon translation into IFRS. Based on 1€ = US\$1.08. 2024 DT ex US FCF AL guidance includes €0.2 bn of cash returns related to tower transaction. 2023 pro forma includes 0.1 bn cash returns related to tower transaction. Both exclude TMUS dividend receipts.

## **Net Debt development DT Group** Q4 2023 – Q3 2024 reconciliation



## **Liquidity profile DT Group excl. TMUS** strong liquidity as of September 30, 2024

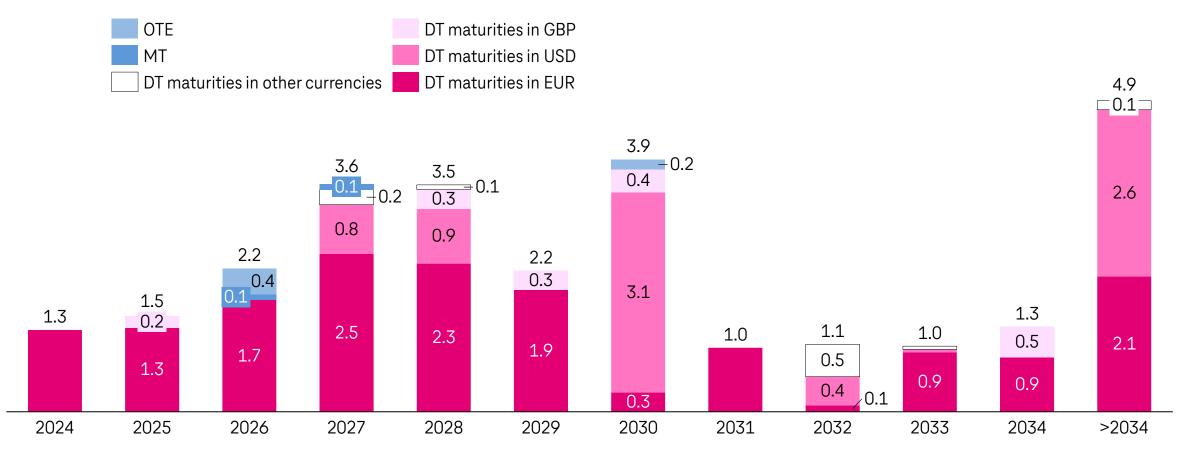
EUR bn



- EUR 12.0 bn bilateral credit lines available
- No bilateral lines drawn
- No CPs outstanding
- Maturities of the next 24 months covered

# Maturity profile DT Group excl. TMUS as of September 30, 2024

EUR bn

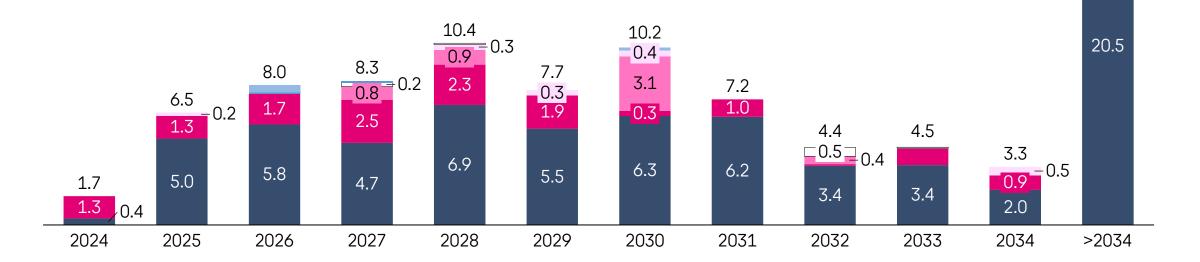


Furthermore, DT holds USD 1.5bn TMUS unsecured bonds

#### **Maturity profile DT Group** as of September 30, 2024

EUR bn





due to rounding differences: sum of single maturities per year ≠ total maturity per year

25.4

=0.1= 2.6

2.1

## **Society and Environment**

#### CMD shows progress with ESG ambitions

#### Environment

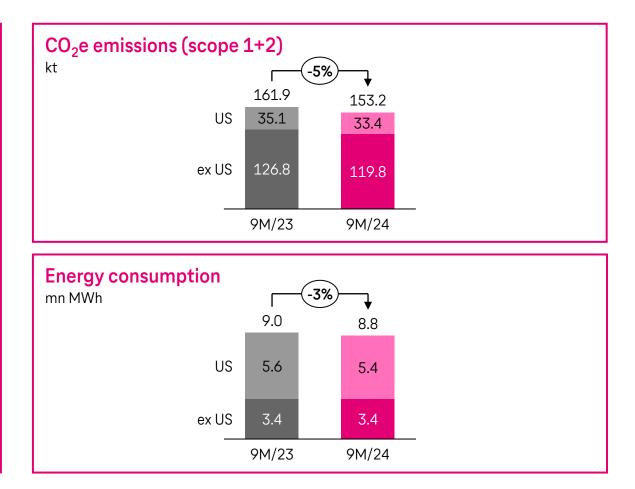
- Group energy consumption -3% yoy in 9M/24 and CO<sub>2</sub> emissions (Scope 1&2) -5%
- CMD 51% of DT Group Purchase Order Volume SBTi-aligned<sup>1</sup>

#### Society

- CMD Ambition > 80 mn digital inclusion beneficiaries until 2027<sup>2</sup>
- TMUS 10mn project: over 6 mn students already connected

#### Governance

- ESG at CMD consistently integrated into board presentations
- Ready for 1<sup>st</sup> time CSRD compliant year end reporting



 $^2$  2024-2027, without "crisis mitigation" & "low carbon & circular society"

# **Debt investor relations** your team



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