

#DTCMD24

T-Mobile US

Mike Sievert (President & CEO)
Peter Osvaldik (CFO)

Cautionary statement

This presentation includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact, including information concerning T-Mobile US, Inc.'s future results of operations, are forward-looking statements. These forward-looking statements are generally identified by the words "will," "anticipate," "estimate," "expect," "intend," "may," "could" or similar expressions, or include numbers for future periods. Forward-looking statements are based on current expectations and assumptions, which are subject to risks and uncertainties and may cause actual results to differ materially from the forward-looking statements. Important factors that could affect future results and cause those results to differ materially from those expressed in the forward-looking statements include, among others, the following: competition, industry consolidation and changes in the market for wireless communications services and other forms of connectivity; criminal cyberattacks, disruption, data loss or other security breaches; our inability to take advantage of technological developments on a timely basis; our inability to retain or motivate key personnel, hire qualified personnel or maintain our corporate culture; system failures and business disruptions, allowing for unauthorized use of or interference with our network and other systems; the scarcity and cost of additional wireless spectrum, and regulations relating to spectrum use; challenges in modernizing our existing applications and systems; the impacts of the actions we have taken and conditions we have agreed to in connection with the regulatory proceedings and approvals of our merger with Sprint Corporation ("Sprint") pursuant to a Business Combination Agreement with Sprint and the other parties named therein (as amended, the "Business Combination Agreement") and the other transactions contemplated by the Business Combination Agreement (collectively, the "Transactions"), including the acquisition by DISH Network Corporation ("DISH") of the prepaid wireless business operated under the Boost Mobile and Sprint prepaid brands (excluding the Assurance brand Lifeline customers and the prepaid wireless customers of Shenandoah Personal Communications Company LLC and Swiftel Communications, Inc.), including customer accounts, inventory, contracts, intellectual property and certain other specified assets, and the assumption of certain related liabilities (collectively, the "Prepaid Transaction"), the complaint and proposed final judgment (the "Final Judgment") agreed to by us, Deutsche Telekom AG ("DT"), Sprint, SoftBank Group Corp. ("SoftBank") and DISH with the U.S. District Court for the District of Columbia, which was approved by the Court on April 1, 2020, as amended on October 23, 2023, the proposed commitments filed with the Secretary of the Federal Communications Commission ("FCC"). which we announced on May 20, 2019, certain national security commitments and undertakings, and any other commitments or undertakings entered into, including, but not limited to, those we have made to certain states and nongovernmental organizations (collectively, the "Government Commitments"), and the challenges in satisfying the Government Commitments in the required time frames and the significant cumulative costs incurred in tracking and monitoring compliance over multiple years; adverse economic, political or market conditions in the U.S. and international markets, including changes resulting from increases in inflation or interest rates, supply chain disruptions and impacts of geopolitical instability, such as the Ukraine-Russia and Israel-Hamas wars and further escalations thereof; sociopolitical volatility and polarization; our inability to manage the ongoing arrangements entered into in connection with the Prepaid Transaction, and known or unknown liabilities arising in connection therewith; the timing and effects of any future acquisition, divestiture, investment, or merger involving us, including our inability to obtain any required regulatory approval necessary to consummate any such transactions; any disruption or failure of our third parties (including key suppliers) to provide products or services for the operation of our business; our substantial level of indebtedness and our inability to service our debt obligations in accordance with their terms; changes in the credit market conditions, credit rating downgrades or an inability to access debt markets; the risk of future material weaknesses we may identify or any other failure by us to maintain effective internal controls, and the resulting significant costs and reputational damage; any changes in regulations or in the regulatory framework under which we operate; laws and regulations relating to the handling of privacy and data protection; unfavorable outcomes of and increased costs from existing or future regulatory or legal proceedings; difficulties in protecting our intellectual property rights or if we infringe on the intellectual property rights of others; our offering of regulated financial services products and exposure to a wide variety of state and federal regulations; new or amended tax laws or regulations or administrative interpretations and judicial decisions affecting the scope or application of tax laws or regulations; our wireless licenses, including those controlled through leasing agreements, are subject to renewal and may be revoked; our exclusive forum provision as provided in our Fifth Amended and Restated Certificate of Incorporation; interests of DT, our controlling stockholder, which may differ from the interests of other stockholders; the dollar amount authorized for our 2023-2024 Stockholder Return Program may not be fully utilized, and our share repurchases and dividend payments pursuant thereto may fail to have the desired impact on stockholder value; and future sales of our common stock by DT and SoftBank and our inability to attract additional equity financing outside the United States due to foreign ownership limitations by the FCC.

The presentation also includes non-GAAP financial measures such as Adjusted EBITDA, Core Adjusted EBITDA, and adjusted free cash flow. The non-GAAP financial measures should be considered in addition to, but not as a substitute for, the information provided in accordance with GAAP. Reconciliations of such non-GAAP financial measures to their directly comparable GAAP financial measures are provided at the end of this presentation. T-Mobile is not able to forecast Net income on a forward-looking basis without unreasonable efforts due to the high variability and difficulty in predicting certain items that affect Net income, including, but not limited to, Income tax expense and Interest expense. Adjusted EBITDA and Core Adjusted EBITDA should not be used to predict Net income as the difference between this measure and Net income is variable.



Key messages – From challenger to champion

01

Customer-first ethos

The Un-carrier's bond with customers remains the essential, irreplaceable key to profitable growth.



Technology & Customer experience innovation

Bringing the world's leading 5G network technology and Al implementation, to deliver superior and highly customized customer experiences as key differentiators.

02

Best team, best execution

Industry's best, most customer-loving team, with the continuity and expertise to continuously out-perform, year after year.



Industry-leading financial growth

Fueling further investments in growth and customers, and enabling significant stockholder returns.



Outsized growth runway

Lots of room to run, with proven strategies for profitable growth and share-taking across core wireless, broadband, and new-revenue opportunities.



Review 2020-2024e

We delivered on our audacious goals...







Smaller markets & rural areas

Network seekers

T-MOBILE FOR BUSINESS









Run rate





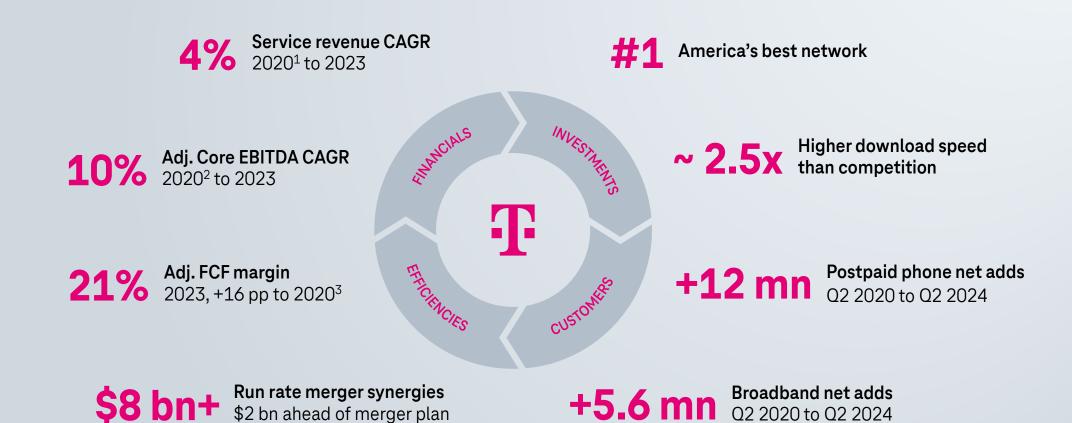


¹As of Q2 2024; ²Cumulative growth 2020–2023, incl. pro forma Q1 2020 for Sprint merger



GROUP STRATEGY

...and making the Flywheel run for industry leading growth



¹ As adjusted. See adjusted 2020 revenues; ² Incl. pro forma Q1 2020 for Sprint merger;

³ As adjusted & excl. gross payments for interest rate swaps. See reconciliation of Non-GAAP financial measures to GAAP financial measures



GROUP FINANCIALS

Outsized financial growth

KPI	Time frame	Ambition as presented (adjusted)	Achievement ¹	
Adj. Core EBITDA	2024e	\$31 bn - \$32 bn	\$31.5 bn – \$31.8 bn	⊘
Capex	2024e	\$9 bn - \$10 bn	\$8.7 bn – \$9.1 bn	Ø
Adj. FCF	2024e	\$16 bn - \$18 bn	\$16.6 bn – \$17.0 bn	Ø
Merger synergies	2018-2024e	\$6 bn (\$7.5 bn)	\$8 bn+	⊘

T-MOBILE US

¹ Based on current 2024 guidance



Strategy 2023–2027

The next era of profitable growth leadership



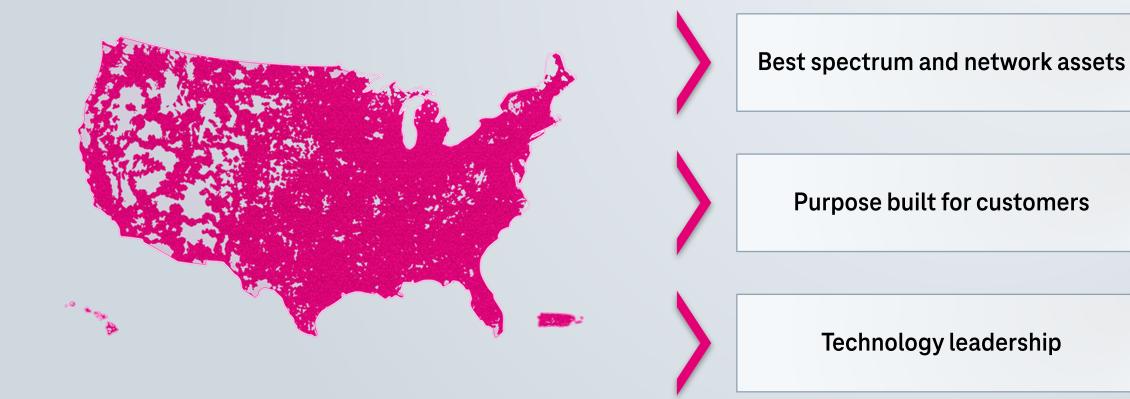
FROM CHALLENGER TO CHAMPION





Extending our network leadership

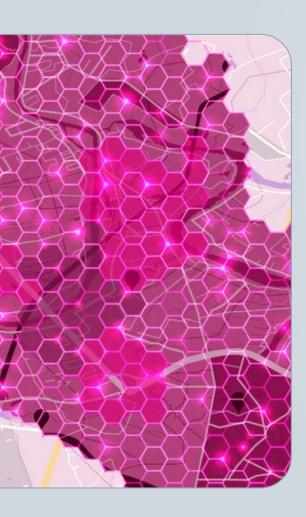






Customer-driven coverage based on Data & Al



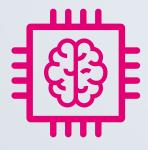


RETHINK THE WAY NETWORKS ARE BUILT:

FROM COVERED POPS TO BEST CUSTOMER EXPERIENCE



U.S. divided into small hexbins, which capture customer movements in and out



AI/ML model forms predictive outcomes based on customer experience



Network build decisions are made based on greatest customer impact and business returns



Bringing transformative digital Customer experiences



Best in class
digital platform
accelerates digital
and drives higher
Customer
satisfaction







Achieving 100% of upgrades and majority of activations done digitally & enabling new revenue opportunities



Reimagining Customer experience unlocked by Al



PREVENT

Provide effortless, proactive solutions

AUTOMATE

Leverage new and traditional tech to handle simple tasks automatically

ENHANCE

Empower frontline with insights to enhance Customer experiences



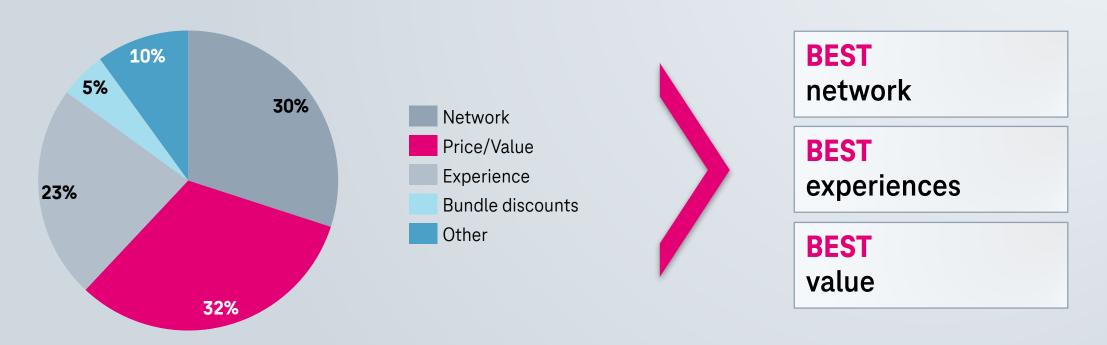
IntentCX: Al-enabled, intent-driven business process innovation 75% fewer inbound contacts with rising Customer satisfaction



Sustain industry-leading postpaid customer growth every year...



Drivers of wireless switching





...with huge opportunity to capture additional Market share







- Growing as #1 share leader in ~ 40% of markets
- NPS leader today with opportunity to close network perception gaps where we are #2 in share
- ~ 30% of top 100 markets have considerable SMRA-like growth opportunity

- Established growth driver, #1 in share of switching and highest win share to date in Q2 2024
- Nearly doubled our relationship NPS and now #1, nearly 20% above any other provider
- Network, distribution, and brand investments will continue to pay dividends for years to come



Growing T-Mobile for Business: From SIMs to solutions



Best network, best value, and best solutions unlocking tremendous momentum and room to run

Double-digit Service revenue growth since 2020

Expanding **TAM** with industry-leading solutions





16

Growing fixed-wireless to 12 mn customers by 2028



Advanced Network Technologies

- Advanced MIMO
- Customer-driven coverage
- Multi-carrier aggregation

Ongoing 5G Spectrum Deployment

 Additional spectrum to enable more capacity

Precision Marketing

- Data-informed marketing
- Ability to reach more customers where we have supportability

CPE Advancements

- 8RX expansion
- Increases spectral efficiency
- Additional support and increased eligibility



Fiber provides accretive and complementary growth



RAPIDLY EXPANDING FIBER HOUSEHOLDS ...

... AND SUPERIOR MONETIZATION
BY UNIQUE ADVANTAGES

12-15 mn

OR MORE HOMES PASSED BY 2030

COMPLEMENTING 5G BROADBAND

Long-term market penetration



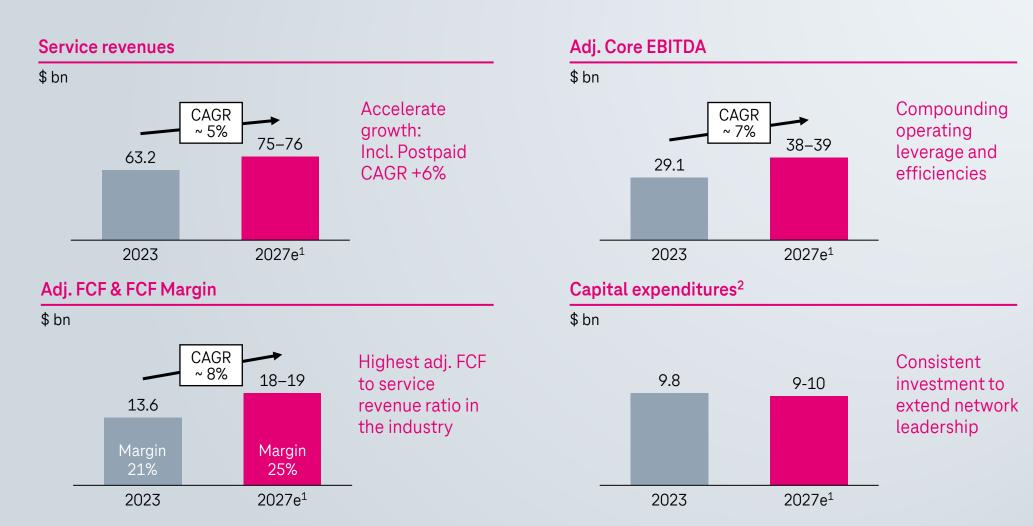
- National brand & advertising
- Digital & retail distribution
- 5.6 mn FWA customers¹
 (plus > 1 mn on waiting list)
- 126 mn Mobile customers¹

¹ As of Q2 2024

Ŧ

Continued outsized financial growth





¹Excludes pending acquisitions of UScellular, Metronet, and Lumos, with each representing upside to the plan upon closing; ²Cash Capex



GROUP STRATEGY

GERMANY

Creating ~ \$80 bn investment & returns envelope through 2027



STRATEGIC INVESTMENTS

Fund ~ \$10 bn

in announced transactions through 2027

- Lumos JV
- Metronet JV
- UScellular
- Spectrum

STOCKHOLDER RETURNS

Up to \$50 bn

additional through 2027

- In addition to \$25.1 bn¹ delivered
- Q4 dividend increase of 35% to \$0.88/share with continued double-digit annual increases in dividends per share
- Remaining delivered via share repurchases

ADDITIONAL CAPACITY

Retains ~ \$20 bn

of flexibility through 2027

- Opportunistic, value creating investments
- Potential de-levering
- Additional stockholder returns

¹ As of September 18th, 2024



Midterm ambition level

2023-2027e: From challenger to champion

STRONGER FOUNDATION



SUPERIOR EXECUTION



ACCELERATION



VALUE CREATION



- Customer-first ethos
- Strong team
- Fastest and most available5G network
- Best spectrum position
- Value leadership
- Technology innovation



- Share-taking across core wireless
- 5G broadband expansion
- Fiber partnerships unlock attractive returns
- Evolving B2B with T Priority
- Expanding new businesses, such as advertising



- Data-informed, Al-enabled, digital-first company
- 100% of upgrades & most activations done digitally
- 75% fewer inbound contacts with rising CX
- Revolutionary customerfocused, Al approach for the network



- ~ 5% Service revenues CAGR¹
- ~ 7% adj. Core EBITDA CAGR¹
- ~ 8% adj. Free Cash Flow CAGR¹
- ~ \$80 bn capacity for investments and stockholder returns²

¹2023–2027e; ²Relates to September 18th, 2024 through 2027



Our midterm commitments

US GAAP	2023 Results	2027¹ Outlook	CAGR 2023–2027e
Service revenues	\$63.2 bn	\$75 bn – \$76 bn	~ 5%
Adj. Core EBITDA	\$29.1 bn	\$38 bn – \$39 bn	~ 7%
Capex ²	\$9.8 bn	\$9 bn - \$10 bn	
Adj. FCF	\$13.6 bn	\$18 bn – \$19 bn	~ 8%

¹Excludes pending acquisitions of UScellular, Metronet, and Lumos, with each representing upside to the plan upon closing; ²Cash Capex



T-Mobile US, Inc. Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures (Unaudited)

This presentation includes non-GAAP financial measures. The non-GAAP financial measures should be considered in addition to, but not as a substitute for, the information provided in accordance with GAAP. Reconciliations for the non-GAAP financial measures to the most directly comparable GAAP financial measures are provided herein. T-Mobile is not able to forecast Net income on a forward-looking basis without unreasonable efforts due to the high variability and difficulty in predicting certain items that affect GAAP net income, including, but not limited to, Income tax expense and Interest expense. Adjusted EBITDA and Core Adjusted EBITDA should not be used to predict Net income, as the difference between either of these measures and Net income is variable.



T-Mobile US, Inc. Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures (Continued)

(Unaudited)

Adjusted EBITDA and Core Adjusted EBITDA are reconciled to Net income as follows:

	Year Ended December 31,			
(in millions, except percentages)	2020 Proforma ⁽¹⁾	2021	2022	2023
Net Income	\$3,575	\$3,024	\$2,950	\$8,317
Adjustments:				
Income from discontinued operations, net of tax	(677)	-	-	-
Income from continuing operations	2,898	3,024	2,590	8,317
Interest expense, net	3,233	3,342	3,364	3,335
Other expense (income), net	414	199	33	(68)
Income tax expense	198	327	556	2,682
Operating income	6,743	6,892	6,543	14,266
Depreciation and amortization	16,447	16,383	13,651	12,818
Operating income from discontinued operations (2)	914	-	-	-
Stock-based compensation (3)	517	521	576	644
Merger-related costs	1,908	3,107	4,969	1,034
COVID-19-related costs (4)	515	-	-	-
Impairment expense	418	-	477	-
Legal-related expenses (recoveries), net (5)	-	-	391	(42)
Loss (gain) on disposal group held for sale	-	-	1,087	(25)
Other, net (6)	81	21	127	733
Adjusted EBITDA	27,543	26,924	27,821	29,428
Lease revenues	(5,418)	(3,348)	(1,430)	(312)
Core Adjusted EBITDA	\$22,125	\$23,576	\$26,391	\$29,116
Net income three-year compound annual growth rate ("CAGR")				32.5%
Core Adjusted EBITDA three-year CAGR				9.6%

^{1.} The results for year ended December 31, 2020, include unaudited Q1 2020 pro forma results, as though the Merger had been completed on January 1, 2019, and have been prepared in accordance with Article 11 of Regulation S-X ("Article 11") which is a different basis than the unaudited pro forma financial information included in Note 2 - Business Combinations in our Annual Report on Form 10-K for the year ended December 31, 2020. The primary difference between the Article 11 pro forma financial information and the ASC 805 pro forma financial information prepared by us is the treatment of certain one-time transaction costs, which are removed from all periods under Article 11 but are recognized as if they had been incurred in their entirety during Q1 2019 under ASC 805. The unaudited pro forma results are provided for illustrative purposes only and do not purport to represent what the actual consolidated results of operations or consolidated financial condition would have been had the Merger actually occurred on the date indicated, nor do they purport to project the future consolidated results of operations or consolidated financial condition for any future period or as of any future date. Additional information regarding pro forma adjustments is provided in Pro Forma Income Statement Metrics section below.



Following the acquisition by DISH Network Corporation ("DISH") of the prepaid wireless business operated under the Boost Mobile and Sprint prepaid brands (excluding the Assurance brand Lifeline customers and the prepaid wireless customers of Shenandoah Personal Communications Company LLC and Swiftel Communications, Inc.), including customer accounts, inventory, contracts, intellectual property and certain other specified assets, and the assumption of certain related liabilities (collectively, the "Prepaid Transaction"), starting on July 1, 2020, we provide MVNO services asset DISH. We have included the operating income from discontinued operations in our determination of the Adjusted EBITDA to reflect contributions of the Prepaid Business that were replaced by the MVNO Agreement beginning on July 1, 2020, in order to enable management, analysts and investor to better bear on the Condensed Consolidated Financial Statements. Additionally, certain stock-based compensation expenses associated with the Sprint Merger have been included in Merger-related constant.

^{4.} Supplemental employee payroll, third-party commissions and cleaning-related COVID-19 costs were not significant for the years subsequent to December 31, 2020.

^{5.} Legal-related expenses (recoveries), net, consists of the settlement of certain litigation associated with the August 2021 cyberattack and is presented net of insurance recoveries.

^{6.} Other, net, primarily consists of certain severance, restructuring and other expenses, gains and losses, including severance and related costs associated with the August 2023 workforce reduction, not directly attributable to the Merger which are not reflective of T-Mobile's core business activities and are, therefore, excluded from Adjusted EBITDA and Core Adjusted EBITDA.

T-Mobile US, Inc. Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures (Continued) (Unaudited)

Adjusted Free Cash Flow, Adjusted Free Cash Flow, excluding gross payments for the settlement of interest rate swaps, and Adjusted Free Cash Flow margin, excluding gross payments for the settlement of interest rate swaps, are calculated as follows:

	Year Ended December 31,			
(in millions, except percentages)	2020 Combined and Adjusted ⁽¹⁾	2021	2022	2023
Net cash provided by operating activities	\$9,751	\$13,917	\$16,781	\$18,559
Cash purchases of property and equipment, including capitalized interest	(11,956)	(12,326)	(13,970)	(9,801)
Proceeds from sales of tower sites	-	40	9	12
Proceeds related to beneficial interests in securitization transactions	3,143	4,131	4,836	4,816
Cash payments for debt prepayment or debt extinguishment costs	(82)	(116)	-	-
Adjusted Free Cash Flow	\$847	\$5,646	\$7,656	\$13,586
Gross cash paid for the settlement of interest rate swaps	2,343	-	-	-
Adjusted Free Cash Flow, excluding gross payments for the settlement of interest rate swaps	\$3,190	\$5,646	\$7,656	\$13,586
Net cash provided by operating activities three-year CAGR				23.9%
Adjusted Free Cash Flow, excluding gross payments for the settlement of interest rate swaps three-year CAGR				62.1%
Net cash provided by operating activities margin (2)	17.5%	23.8%	27.4%	29.3%
Adjusted Free Cash Flow margin, excluding gross payments for the settlement of interest rate swaps (2)	5.7%	9.7%	12.5%	21.5%

^{1.} The table above presents certain cash flow metrics for the year ended December 31, 2020, on a combined basis as though the Merger had been completed on January 1, 2019. Adjustments have been made to the historical results of Sprint for policy and definition alignment. Cash flows associated with the Sprint wireless prepaid and Boost brands before they that were divested on July 1, 2020, are included. The unaudited combined cash flow metrics are provided for illustrative purposes only and do not purport to represent what the actual consultated cash flows would have been had the Merger actually occurred on the date indicated, nor do they purport to project the future consolidated cash flows for any future period or as of any future date. For the purposes of this section, "Combined" means the summation of historically reported standalone GAAP amounts of T-Mobile and Sprint. Additional information regarding the Combined Cash Flow Metric adjustments is provided in the Combined Cash Flow Metrics section below.

^{2.} Net cash provided by operating activities margin and Adjusted Free Cash Flow margin, excluding gross payments for the settlement of interest rate swaps, for 2020 are calculated using 2020 Total service revenues (as adjusted). Additional information is provided in the 2020 Adjusted Revenues section below.

T-Mobile US, Inc. Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures (Continued) (Unaudited)

The guidance range for Adjusted Free Cash Flow, Adjusted Free Cash Flow CAGR from 2023-2027 and Adjusted Free Cash Flow margin are calculated as follows:

		2027
(in millions)	Guidanc	e Range
Net cash provided by operating activities	\$24,000	\$25,000
Cash purchases of property and equipment, including capitalized interest	(9,000)	(10,000)
Proceeds related to beneficial interests in securitization transactions (1)	3,000	4,000
Adjusted Free Cash Flow	\$18,000	\$19,000
Net cash provided by operating activities CAGR from 2023-2027 (2)		7.2%
Adjusted Free Cash Flow CAGR from 2023-2027 (2)		8.0%
Service revenues	\$75,000	\$76,000
Net cash provided by operating activities margin (2)		32.5%
Adjusted Free Cash Flow margin (2)		24.5%

Adjusted Free Cash Flow guidance does not assume any material net cash inflows from securitization in 2027.

The midpoints of the 2027 Service revenues, Net cash provided by operating activities and Adjusted Free Cash Flow guidance ranges are used for the purpose of these calculations.

The following tables present certain income statement metrics on a pro forma basis as though the Merger had been completed on January 1, 2019. The unaudited pro forma income statement metrics have been prepared in accordance with Article 11, which is a different basis than the unaudited pro forma financial information included in Note 2 – Business Combinations in our Annual Report on Form 10-K for the year ended December 31, 2020. The primary difference between the Article 11 pro forma financial information and the ASC 805 pro forma financial information prepared by us is the treatment of certain one-time transaction costs, which are removed from all periods under Article 11 but are recognized as if they had been incurred in their entirety during Q1 2019 under ASC 805. The unaudited pro forma income statement metrics are provided for illustrative purposes only and do not purport to represent what the actual consolidated results of operations or consolidated financial condition would have been had the Merger actually occurred on the date indicated, nor do they purport to project the future consolidated results of operations or consolidated financial condition for any future period or as of any future date. For the purposes of this section, "Combined" means the summation of historically reported standalone GAAP amounts of T-Mobile and Sprint. "Pro forma adjustments" means adjustments to combined metrics to give effect to matters that are directly attributable to the Merger, factually supportable, and expected to have a continuing impact on the results of the combined company. "Pro forma" metrics are those that have been adjusted as required for the presentation of Article 11 pro forma information.

We are presenting the proforma metrics for the three months ended March 31, 2020, to support the calculation of Adjusted EBITDA and proforma Core Adjusted EBITDA for the year ended December 31, 2020 included in the Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures of this presentation, and 2020 Postpaid service revenues (as adjusted) and 2020 Total service revenues (as adjusted) included in the 2020 Adjusted Revenues section of this presentation.



(in millions)	Three Months Ended March 31, 2020
Service revenues	
Combined service revenues (1)	\$14,065
Pro forma adjustments (2)	(868)
Pro forma service revenues	\$13,197
Equipment revenues (including equipment rentals)	
Combined equipment revenues (including equipment rentals) (1)	\$4,569
Pro forma adjustments (2)(3)	(693)
Pro forma equipment revenues (including equipment rentals)	\$3,876
Other revenues	
Combined other revenues (1)	\$283
Pro forma adjustments (4)	52
Pro forma other revenues	\$335
Total Revenues	
Combined total revenues (1)	\$18,917
Pro forma adjustments	(1,509)
Pro forma total revenues	\$17,408
Cost of services, exclusive of depreciation and amortization	
Combined cost of services, exclusive of depreciation and amortization (1)	\$3,288
Pro forma adjustments (5)	(88)
Pro forma cost of services, exclusive of depreciation and amortization	\$3,200
Cost of equipment sales, exclusive of depreciation and amortization	
Combined cost of equipment sales, exclusive of depreciation and amortization (1)	\$3,947
Pro forma adjustments (2)(3)	(679)
Pro forma cost of equipment sales, exclusive of depreciation and amortization	\$3,268
Selling, general and administrative	
Combined selling, general and administrative (1)	\$5,709
Pro forma adjustments (2)(3)(4)	(429)
Pro forma selling, general and administrative	\$5,280



(in millions)	Three Months Ended March 31, 2020
Depreciation and amortization	
Combined depreciation and amortization (1)	\$4,061
Pro forma adjustments (5)	(47)
Pro forma depreciation and amortization	\$4,014
Operating Expenses	
Combined operating expenses (1)	\$17,205
Pro forma adjustments	(1,443)
Pro forma operating expenses	\$15,762
Operating Income	
Combined operating income (1)	\$1,712
Pro forma adjustments	(66)
Pro forma operating income	\$1,646
Interest expense	
Combined interest expense (1)	(\$775)
Pro forma adjustments (6)	(60)
Pro forma interest expense	(\$835)
Interest expense to affiliates	
Combined interest expense to affiliates (1)	(\$99)
Pro forma adjustments (6)	104
Pro forma interest expense to affiliates	\$5
Interest income	
Combined interest income (1)	\$12
Pro forma adjustments (4)	14
Pro forma interest income	\$26
Other income (expense), net	
Combined other income (expense), net (1)	(\$5)
Pro forma adjustments (4)	(14)
Pro forma other income (expense), net	(\$19)
Pro forma income from continuing operations before tax	\$823



(in millions)	Three Months Ended March 31, 2020
Income tax benefit	
Combined income tax benefit (1)	\$273
Pro forma adjustments (7)	9
Pro forma income tax benefit	\$282
Income from continuing operations, net of tax	
Combined income from continuing operations, net of tax (1)	\$1,118
Pro forma adjustments	(13)
Pro forma income from continuing operations, net of tax	\$1,105
Income from discontinued operations, net of tax	
Combined income from discontinued operations, net of tax (1)	-
Pro forma adjustments (2)	357
Pro forma income from discontinued operations, net of tax	\$357
Net income	
Combined net income (1)	\$1,118
Pro forma adjustments	344
Pro forma net income	\$1,462

- . Represents the sum of historically filed T-Mobile and Sprint standalone GAAP reported amounts. Please reference the T-Mobile Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2020, and the Current Report on Form 8-K containing Sprint financial results for the year ended March 31, 2020, filed on May 18, 2020.
- Significant pro forma adjustments include the removal of the activity of the Prepaid Business which is assumed to have been reclassified to discontinued operations as of January 1, 2019.
- Significant pro forma adjustments include adjustments to the timing and recognition of certain revenues and costs to align the historical revenue recognition policies of Sprint
 with the revenue recognition policies of T-Mobile.
- 4. Significant pro forma adjustments include the reclassification among line items of historical Sprint activity to align with T-Mobile's financial statement presentation.
- Significant pro forma adjustments include changes to depreciation and amortization from revalued and newly recognized property, equipment, and intangibles in purchase price accounting.
- Significant pro forma adjustments include changes to interest expense resulting from new debt issuances and modifications, as well as additional amortization expense associated
 with the revaluation of debt in purchase price accounting.
- 7. Represents the pro forma tax impact of pro forma adjustments, which have been tax-effected at a blended rate of 26%.



Pro forma Net income is reconciled to Pro forma Adjusted EBITDA and Pro forma Core Adjusted EBITDA as follows:

(in millions)	Three Months Ended March 31, 2020
Pro forma net income	\$1,462
Adjustments:	
Pro forma income from discontinued operations, net of tax	(357)
Pro forma income from continuing operations, net of tax	1,105
Pro forma income tax benefit	(282)
Pro forma other expense, net	19
Pro forma interest income	(26)
Pro forma interest expense to affiliates	(5)
Pro forma interest expense	835
Pro forma operating income	1,646
Pro forma depreciation and amortization	4,014
Pro forma operating income from discontinued operations (1)	482
Stock-based compensation, as adjusted (2)	124
Merger-related costs, as adjusted (3)	136
COVID-19-related costs (4)	174
Other, net (5)	75
Pro forma Adjusted EBITDA	6,651
Pro forma Lease Revenues (6)	(1,402)
Pro forma Core Adjusted EBITDA	\$5,249



Following the Prepaid Transaction, starting on July 1, 2020, we provide MVNO services to customers of the divested brands. We have included the operating income from
discontinued operations in our determination of Adjusted EBITDA and Core Adjusted EBITDA to reflect contributions of the Prepaid Business that were replaced by the MVNO
Agreement beginning on July 1, 2020, in order to enable management, analysts and investors to better assess the ongoing operating performance and trends.

^{2.} Represents the sum of historically filed T-Mobile and Sprint standalone GAAP reported amounts, adjusted for the fair value of certain Sprint share-based compensation and the acceleration of certain executive compensation related to the Merger.

^{3.} Represents remaining Merger-related costs other than one-time transaction costs directly attributable to the Merger, which have been adjusted out of the pro forma calculations.

^{4.} Represents the sum of historically filed T-Mobile and Sprint standalone GAAP reported amounts.

Other, net contains the sum of historical T-Mobile adjustments to Adjusted EBITDA and Core Adjusted EBITDA as well as historical Sprint adjustments that are not otherwise included as a named reconciling item.

^{6.} Represents the sum of historically filed T-Mobile lease revenues and Sprint equipment rentals.

T-Mobile US, Inc. Combined Cash Flow Metrics (Unaudited)

The following tables present certain cash flow metrics on a combined basis as though the Merger had been completed on January 1, 2019. Adjustments have been made to the historical results of Sprint for policy and definition alignment. Cash flows associated with the Sprint wireless prepaid and Boost brands before they were divested on July 1, 2020, are included. The unaudited combined cash flow metrics are provided for illustrative purposes only and do not purport to represent what the actual consolidated cash flows would have been had the Merger actually occurred on the date indicated, nor do they purport to project the future consolidated cash flows for any future period or as of any future date. For the purposes of this section, "Combined" means the summation of historically reported standalone GAAP amounts of T-Mobile and Sprint. "As adjusted" metrics are those that have been adjusted from their historical standalone presentation to align to the accounting policies and definitions of T-Mobile. See footnotes for details of significant adjustments.

(in millions)	Three Months Ended March 31, 2020
Net cash provided by operating activities	
Combined net cash provided by operating activities	\$4,144
Capital expenditures - leased devices (1)	(1,416)
Combined net cash provided by operating activities, as adjusted	\$2,728
Cash purchases of property & equipment	
Combined cash purchases of property and equipment	\$4,091
Capital expenditures - leased devices (1)	(1,416)
Combined cash purchases of property and equipment, as adjusted	\$2,675
Net cash used in investing activities	
Combined net cash used in investing activities	(\$3,796)
Capital expenditures - leased devices (1)	1,416
Combined net cash used in investing activities, as adjusted	(\$2,380)
Net cash used in financing activities	
Combined net cash used in financing activities (2)	(\$1,737)

Sprint historically classified purchases of leased devices as capital expenditures within Net cash used in investing activities. We have reclassified these purchases to Net cash
provided by operating activities to align with T-Mobile accounting policies.



^{2.} No adjustments were required for net cash used in financing activities.

T-Mobile US, Inc. Combined Cash Flow Metrics (Unaudited)

Combined Net cash provided by operating activities is reconciled to Combined Free Cash Flow, as adjusted as follows:

(in millions)	Three Months Ended March 31, 2020
Combined net cash provided by operating activities	\$4,144
Capital expenditures - leased devices (1)	(1,416)
Combined net cash provided by operating activities, as adjusted (1)	2,728
Combined cash purchases of property and equipment, as adjusted (1)	(2,675)
Proceeds related to beneficial interests in securitization transactions	868
Combined Free Cash Flow, as adjusted	\$921

Combined net cash provided by operating activities, as adjusted, represents the summation of the GAAP measure net cash provided by operating activities for T-Mobile and Sprint aligned to T-Mobile's accounting policies by adding historical capital expenditures for leased devices, which T-Mobile treats as an operating activity. Historical Sprint activity related to capital expenditures for leased devices has been reclassified to net cash provided by operating activities from cash purchases of property and equipment within Net cash used in investing activities.

T-Mobile US, Inc. 2020 Adjusted Revenues (Unaudited)

Postpaid service revenues (as adjusted) and Total service revenues (as adjusted) and the corresponding 2020 - 2023 CAGRs are calculated as described below:

Postpaid service revenues (as adjusted) for 2020 and 2020 - 2023 Postpaid service revenues CAGR - 2020 Postpaid service revenues (as adjusted) of \$40,514 million is calculated as the sum of 2020 actual Postpaid service revenues of \$36,306 million plus \$4,208 million of standalone Sprint Postpaid service revenues for the three months ended March 31, 2020. 2020 - 2023 Postpaid service revenues CAGR of 6% is calculated using the 2020 Postpaid service revenues (as adjusted) of \$40,514 million and the actual 2023 Postpaid service revenues of \$48,692 million.

Total service revenues (as adjusted) for 2020 and 2020 - 2023 Total service revenues CAGR - 2020 Total service revenues (as adjusted) of \$55,756 million is calculated as the sum of the Q1 2020 Article 11 pro forma Total service revenues of \$13,197 million plus the actual Total service revenues of \$13,230 million, \$14,139 million and \$14,180 million for Q2 2020, Q3 2020, and Q4, 2020, respectively, plus \$133 million of advertising and search revenues retrospectively reclassified to service revenues for Q1 2020, plus \$877 million of estimated service revenues to give effect to the Dish MVNO agreement as if the agreement was in effect prior to January 1, 2020. 2020 - 2023 Total service revenues CAGR of 4% is calculated using the 2020 Total service revenues (as adjusted) of \$55,756 and the actual 2023 Total service revenues of \$63,241 million.



Definition of Terms

- 1. Service revenues Postpaid, including handset insurance, prepaid, wholesale, and roaming and other service revenues.
- 2. Cost of services Costs directly attributable to providing wireless service through the operation of T-Mobile's network, including direct switch and cell site costs, such as rent, network access and transport costs, utilities, maintenance, associated labor costs, long distance costs, regulatory program costs, roaming fees paid to other carriers and data content costs.
- 3. Cost of equipment sales Costs of devices and accessories sold to customers and dealers, device costs to fulfill insurance and warranty claims, write-downs of inventory related to shrinkage and obsolescence, and shipping and handling costs.
- 4. Selling, general and administrative expenses Costs not directly attributable to providing wireless service for the operation of sales, customer care and corporate activities. These include all commissions paid to dealers and retail employees for activations and upgrades, labor and facilities costs associated with retail sales force and administrative space, marketing and promotional costs, customer support and billing, bad debt expense and administrative support activities.
- 5. Adjusted EBITDA and Core Adjusted EBITDA Adjusted EBITDA represents earnings before Interest expense, net of Interest income, Income tax expense, Depreciation and amortization, stock-based compensation and certain expenses, gains and losses which are not reflective of our ongoing operating performance ("Special Items"). Special Items include Merger-related costs, including network decommissioning costs, incremental costs directly attributable to COVID-19, impairment expense, loss (gain) on disposal groups held for sale, certain legal-related recoveries and expenses, restructuring costs not directly attributable to the Merger (including severance) and other non-core gains and losses. Core Adjusted EBITDA represents Adjusted EBITDA less device lease revenues. Adjusted EBITDA and Core Adjusted EBITDA are non-GAAP financial measures utilized by our management to monitor the financial performance of our operations. We historically used Adjusted EBITDA and we currently use Core Adjusted EBITDA internally as a measure to evaluate and compensate our personnel and management for their performance. We use Adjusted EBITDA and Core Adjusted EBITDA as benchmarks to evaluate our operating performance in comparison to our competitors. Management believes analysts and investors use Adjusted EBITDA and Core Adjusted EBITDA as supplemental measures to evaluate overall operating performance and to facilitate comparisons with other wireless communications services companies because they are indicative of our ongoing operating performance and trends by excluding the impact of interest expense from financing, non-cash depreciation and amortization from capital investments, non-cash stock-based compensation, and Special Items. Management believes analysts and investors use Core Adjusted EBITDA because it normalizes for the transition in the Company's device financing strategy, by excluding the impact of device lease revenues from Adjusted EBITDA, to align with the exclusion of the related depreciation expense on leased devices f
- 6. Merger-related costs include:
 - Integration costs to achieve efficiencies in network, retail, information technology and back office operations, migrate customers to the T-Mobile network and billing systems and the impact of legal matters assumed as part of the Merger;
 - Restructuring costs, including severance, store rationalization and network decommissioning; and
 - · Transaction costs, including legal and professional services related to the completion of the Merger and the acquisitions of affiliates.
- 7. Adjusted Free Cash Flow Net cash provided by operating activities less cash payments for purchases of property and equipment, plus proceeds from sales of tower sites and proceeds related to beneficial interests in securitization transactions and less Cash payments for debt prepayment or debt extinguishment costs. Adjusted Free Cash Flow is utilized by T-Mobile's management, investors, and analysts of our financial information to evaluate cash available to pay debt, repurchase shares, pay dividends and provide further investment in the business. Starting in Q1 2023, we renamed Free Cash Flow to Adjusted Free Cash Flow. This change in name did not result in any change to the definition or calculation of this non-GAAP financial measure.
- 8. Net cash provided by operating activities margin Net cash provided by operating activities margin is calculated as Net cash provided by operating activities divided by Service revenues.
- 9. Adjusted Free Cash Flow margin Adjusted Free Cash Flow margin is calculated as Adjusted Free Cash Flow divided by Service revenues. Adjusted Free Cash Flow Margin is utilized by T-Mobile's management, investors, and analysts to evaluate the company's ability to convert service revenue efficiently into cash available to pay debt, repurchase shares, pay dividends and provide further investment in the business.

